

Chief Financial Officer



About TrustBridge Global Foundation

TrustBridge Global Foundation is the first donor advised fund to be built from the ground up to be truly global. Based in Switzerland, TrustBridge Global is a network of foundations with member offices around the world. Their members professionally manage and deploy your charitable giving to all corners of the world. Current members of the TrustBridge Global Network collectively comprise over \$8 billion in assets representing more than 50,000 givers and flowing over \$2 billion a year to 70,000 charities in over 75 countries on 6 continents.

TrustBridge is developing a growing network of like-minded charities and foundations in countries all over the world. As their network grows, their ability to give effectively and efficiently grows as well. Imagine anybody giving to any charity anywhere with just a few clicks. TrustBridge Global believes that radically improving cross-border giving will change the world. There are trillions of dollars, euro, and yen in the hands of Christians around the world, more than enough to accomplish all that God has asked us to do - TrustBridge will get those resources moving.

The TrustBridge Global team is an exceptional group of experienced professionals that brings together world class expertise in finance and cross-border giving. It includes bankers, tax specialists, legal experts and philanthropy advisors. They have strategic relationships with leading global banks and technology providers to deliver a seamless end-to-end philanthropy solution.



Vision and Values

OUR VISION IS THAT CHARITIES EVERYWHERE HAVE ALL THEY NEED TO ACCOMPLISH THEIR MISSION.

PUT PEOPLE FIRST

The world tells us that we need to decide between benefiting ourselves or benefiting others. In all situations, we will choose to apply the Golden Rule and treat others as we would like to be treated. We put people first and lean into generosity. People are more important than dollars.



MOVE AS FAST AS POSSIBLE, BUT NOT FASTER

In serving clients, time is of the essence. Non-profit charities should not operate at a lower standard than for-profit businesses. We strive for world-class responsiveness to client needs, while not compromising compliance with applicable laws and regulations, or our standard of excellence. Additionally, as we innovate, we move those solutions into production with real world urgency.



FIND A WAY TO SAY YES

Our team is comprised of some of the smartest, most gifted people around. We believe our clients deserve maximum effort and creativity applied towards the accomplishment of their goals. While we always need to consider costs and potential risks, we should exhaust every reasonable alternative before we say "no, we can't do it".





DEPEND ON THE FATHER

We believe and trust in a loving Father God that is in control of everything and knows the future. When He calls us to do something, it is because He has a plan. Provided we are also faithful, we expect that He will be with us and supernaturally provide everything we need. We will wait and listen when making choices, expecting supernatural wisdom in our decisions and multiplication of our efforts.



WALK IN THE SPIRIT

Only by abiding in the Spirit, will we bear fruit that lasts. Ongoing obedience requires daily humility, gratitude, and surrender. We each commit to engage, as God leads, in inward disciplines (meditation, prayer, fasting, and study of His Word), outward disciplines (simplicity, solitude, submission, and service), and corporate disciplines (confession, worship, guidance, and celebration) to pursue God as He pursues us.



REFLECT THE SON

As Christians, we are to be known by our love. We will not be perfect, and when we fail, we will confess, repent, and reconcile with those we've disappointed. There will always be those who will have unrealistic expectations of us, and we will do our reasonable best, knowing that it is impossible to satisfy everyone all the time. By God's grace, we will be a worthy reflection of Jesus to the world.

The Opportunity



TrustBridge began in 2016 as an incubated venture within the National Christian Foundation (NCF) – the largestChristiangrantmakerintheworld. The motivation was simple – enable donors to make direct donations to international charities. But as with many simple concepts, the complex reality of tax laws, international currency regulations, and even at times receptivity to Christian charitable efforts in some countries, meant that real obstacles stood in the way. Rather than appending an effort onto an organization designed for giving to U.S. nonprofits, a ground-up solution was needed. That solution is TrustBridge Global.

TrustBridge was incorporated in Switzerland in 2016, reflecting the intent to be a sophisticated global giving instrument. TrustBridge maintains a globally distributed workforce with team members in Switzerland, the United States, India, Malaysia, the Philippines and more. TrustBridge's main office in the U.S. is located in Clearwater, Florida. The first international grants were made in 2017 and grants have now been made to charities in over 75 countries. The model is proven and opportunities are growing rapidly, catalyzing this search for a Chief Financial Officer who is eager to contribute and help build out the strategy, relationships, and infrastructure to enable God's generosity to flow ever more freely.

Desired Outcomes

Reporting directly to the CEO, the leader excelling in this position will become a key strategist in growing the impact and scale of Trustbridge. With a mindset of leverage, the CFO will lead in the development of systems, processes and technologies that will facilitate donor gifting of hundreds of millions (and eventually billions) of dollars. In order to accomplish this, the selected candidate must be able to:

- Drive the financial and data-driven aspects of decision-making and strategy of TrustBridge.
 The outcome is the CFO is a business partner, providing decision support and sound financial
 analysis to the CEO and executive leadership team for making financial and operating
 decisions, resulting in better decision-making and strategy driven by insightful analysis of
 data instead of guessing and intuition.
- Own the budgeting and forecasting process. The outcome is overall performance that is predictable and controllable while department leaders can exercise authority and discretion.
- Manage all aspects of financial activities. The outcomes are healthy accounting and data analytics teams delivering timely, insightful, and accurate records and financial and other data; all entities comply with tax and regulatory requirements; and risk management, asset protection and insurance strategies are sound.
- Oversee cash management, currency exposure, asset management and investing. The outcomes are that liquidity is properly staged and productively employed; investments are employed along the efficient frontier of risk and return; and assets are managed with excellence.

• Relish the opportunity to employ and navigate sophisticated global finance. The outcome will be a first-rate, global financial entity in its own right, but also one that is uniquely positioned to more expansively deploy resources to further God's purposes.

Key Responsibilities

- Oversees accounting, record keeping, and data analytics.
- Directs the preparation of all financial statements, tax returns, governmental agency reports, and other compliance for multiple entities.
- Manages the insurance portfolio.
- Oversees cash management, asset management, currency management, investment of funds, and raising additional capital required for expansion.
- Compares budgeted revenues and expenses to actual; makes or oversees any necessary adjustments to future projections and budgets.
- Works with other department heads to monitor finances, provide data- driven management insights, and make recommendations.
- Oversees planning and budgeting process and suggests improvements to current methods.
- Studies long-range economic trends and projects their impact on future growth in sales and market share.



- Analyzes operations to identify areas in need of reorganization, downsizing, elimination, or greater investment.
- Identifies opportunities for expansion into new product areas.
- Works with the CEO and other executives to coordinate organizational decisions, planning, strategy and establish priorities.

Skills, Abilities, and Attributes

While this leadership role requires deep technical acumen, the role requires an equal portion of "heart" with the expectation that the next CFO will be fully aligned with Trustbridge's mission of global generosity and will find joy in fulfilling that mission. The selected candidate must become proficient in every aspect of financial management and strategy and should exhibit:

- Sophisticated business decision making with deep understanding of strategy, performance, control and execution.
- Excellent management and supervisory skills; ability to work well in a team setting and enjoy how the gifts of others coalesce to form better solutions.
- In depth knowledge of corporate finance, relevant law, standards and regulations, and risk management practices.
- Excellent knowledge of data analysis and forecasting methods.

- Proficient in the use of MS Office and financial management software (e.g. Oracle).
- Ability to strategize and solve problems.
- Strong leadership and organizational skills.
- Excellent written and verbal communication and people skills.
- Proven success and experience in a senior finance position.
- Experience with Agile methodologies and ceremonies.
- High level sense of ownership and accountability.
- Fast learner and continuous learner.
- Ability to effectively handle multiple projects simultaneously in a deadline-driven environment.
- Proven resourcefulness, exhibiting the willingness to find a way or endeavor to make a way.
- A curious mind, enjoys learning new things and building/strengthening systems and processes.



Education, Training, and Qualifications

- Agreement with <u>TrustBridge's Statement of Faith</u>
- Masters degree in Business Administration, Accounting, or Finance required.
- CFA designation preferred; CIPM, CMA, CPA or other finance-related certifications helpful.
- Eight to ten years of experience in financial management required.
- International finance experienced preferred (multiple jurisdictions, currencies, international payments, etc.)
- Ability to live and work in the Tampa Bay area of Florida, USA. Employer sponsored visa if necessary.
- Ability to travel domestically and internationally.
- Willingness to work more than 8 hours per day, as needed; ability to handle pressure during peak periods during the year, availability to handle issues outside of normal working hours.



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