



# VANGUARD UNIVERSITY

Founding Dean, Patty  
Arvielo School of Business  
and Management





# About Vanguard University

Founded in 1920, Vanguard University is a private, Christian, comprehensive university of liberal arts, sciences, and professional studies that encompasses more than 2,200 students from every region in the country, over 33,000 alumni worldwide, 100 full-time faculty, over 30 undergraduate programs and seven graduate degree programs. For over a century, Vanguard University has been a leader in educational innovation within its denomination, preparing students for all types of ministry. As a Christian university affiliated with the Southern California Network of the Assemblies of God, Vanguard is constantly seeking to expand its influence and service through education that provides excellence without compromise for the glory of Jesus Christ.

Orange County, California's first four-year college - Vanguard University is rooted in a strong academic tradition and commitment to student success. Vanguard is recognized by the *U.S. News & World Report* 2024 ranking as a first-tier regional university in the West, a Top Performer on Social Mobility, a Best College in the West for Veterans, a Best Value School, and a Best Bachelor of Science in Nursing (BSN) Program.

Vanguard University is celebrating 10 years of transformational leadership under the presidency of Michael J. Beals, Ph.D. Since beginning his tenure as the university's 10<sup>th</sup> president on August 1, 2013, Dr. Beals has worked with the board of trustees, faculty, staff, and supporters of the university to lead Vanguard into its second century and position the university for continued growth and impact. As president, he has [enacted a bold vision](#) for Vanguard to become the leading source of Christian higher education in California.

Under President Beals's leadership, Vanguard University has fundraised \$54 million, including receiving the largest philanthropic gift in history - a \$10 million gift toward the Freed Center for Leadership and Service, as well as the largest academic gift in school history to establish the Patty Arvielo School of Business and Management. In Fall 2022, the university welcomed its largest incoming freshman and transfer class in the school's history. The university's residential campus has also experienced rapid transformation. Providing facilities that match the quality of a Vanguard education has been a key theme of President Beals's tenure.

## Mission

The mission of Vanguard University is to pursue knowledge, cultivate character, deepen faith, and equip each student for a Spirit-empowered life of Christ-centered leadership and service.

## Vision

Vanguard University will be the leading source of Christian higher education in California.

## Values

Truth, Virtue and Service



# About the Patty Arvielo School of Business and Management

Vanguard University's School of Business and Management serves over 500 students and offers on-campus bachelor's degrees in Business Administration, Marketing, Accounting, and Communication, online bachelor's degrees in Business Administration and Management, multiple undergraduate minors, including Sports Media, and an M.S. in Organizational Psychology & People Operations.

In Fall 2024, the school will be named in honor of Patty Arvielo, a nationally recognized business leader and award-winning entrepreneur. The new Patty Arvielo School of Business will officially launch in Fall 2024. The establishment of the Patty Arvielo School of Business and Management marks a significant milestone for Hispanic women nationally, as it is the first school of business in the United States to be named after a Latina. As the daughter of a proud Mexican immigrant mother, Patty Arvielo is a self-made, award-winning entrepreneur. She began her career at age 16, learning the mortgage industry from the ground up before co-founding New American Funding in Tustin, California in 2003 and growing it into one of the largest independent mortgage lenders in the country and the largest Latina-owned private mortgage company in the nation, with a servicing portfolio of over 241,000 loans for \$63.9 billion. The company's Latino Focus and New American Dream initiatives were launched by Patty Arvielo with the goal being to enhance the quality of the lending experience for Latino and Black homebuyers.

The Arvielo's partnership with Vanguard - sponsoring the largest academic donation in the university's history - will allow the School of Business and Management to expand program offerings, enhance student learning opportunities, and increase VU's community impact.

## About Patty Arvielo

Patty Arvielo has been a leader in the mortgage industry for nearly 40 years. She has worked her way up from the bottom rung and gained extensive knowledge of the entire industry along the way. Over the course of her career, she functioned in a variety of capacities, from underwriting to processing to her current role as Co-Founder and CEO of New American Funding.

A first-generation Hispanic American, Patty learned the value of hard work from her mother, who built a successful cleaning business in California. At age 16, Patty entered the workforce with an entry-level clerical position at TransUnion Credit. From there, she landed a job at a prominent mortgage company, where she would rise through the ranks from a clerical loan opener all the way to branch manager to assistant vice president. Living by the credo "with risk comes reward," she and her husband Rick Arvielo launched their own mortgage company in 2003. In the years since, Patty has transformed New American Funding into one of the largest independent mortgage lenders in the U.S., one that helps tens of thousands of families achieve the dream of homeownership every year.

She also oversaw the creation and expansion of the company's retail lending operation, which grew a small local operation to a national powerhouse with 195 locations and thousands of employees across the country. In fact, New American Funding is now the largest Latina-owned private mortgage company in the nation, appearing on Inc. 5000's list of Fastest Growing Companies in America eight times. But Arvielo's company isn't only defined by its size. Thanks to Arvielo's dedication to creating an inclusive and encouraging environment, New American Funding has also become one of the best places to work in the entire country.



To learn more about Patty Arvielo and her compelling story [click here](#).





## The Opportunity

The Founding Dean of the Patty Arvielo School of Business and Management will serve as the academic and administrative officer, as well as the primary ambassador for Vanguard University's School of Business and Management. The Founding Dean will lead at a significant moment in the history of Vanguard University and in the shaping of the School of Business and Management. She or he will lead the faculty and staff of the business school in fulfilling Vanguard University's mission and pursuing its vision, continually advancing the School forward in educational impact, internal health, and innovative growth.

Working within the Patty Arvielo School of Business and Management, the Founding Dean will demonstrate leadership by assembling and continually developing a first-class faculty and engaging strategic planning and program development to ensure current, pertinent, rigorous programs that align with Vanguard's identity as a Christ-centered institution preparing students for Spirit-empowered life of Christ-centered leadership and service. Working with key external constituencies as an ambassador, the Founding Dean will lead the Patty Arvielo School of Business and Management in cultivating relationships with business and community leaders to extend the school's reach, enlarge the school's network, and expand institutional support. The Dean will be expected to chart a vision for the School and work with the university community and external stakeholders towards its implementation.

The Dean will report to the Provost & Vice President for Academic Affairs and will be a member of the Academic Leadership Council (the Provost's senior leadership team). To learn more about the Provost & Vice President of Academic Affairs [click here](#).



## Key Responsibilities

### **Key Ambassador for the Patty Arvielo School of Business and Management**

- Embody, promote, and articulate the mission, vision, and identity of Vanguard University and the Patty Arvielo School of Business and Management.
- Represent Vanguard University and the Patty Arvielo School of Business and Management to key constituencies, including businesses, non-profit leaders, business associations, alumni, donors, peer institutions, and relevant scholarly societies, establishing effective relationships of trust and confidence with external constituencies to promote academic programs while representing the faculty and university.
- In conjunction with the Office of University Advancement and other colleagues, cultivate relationships with and seek the support of alumni and business leaders locally, nationally, and globally that benefit the school's students and faculty.
- Partner with Career Services to expand employer relations locally, nationally, and globally.
- Offer voice to key business and leadership issues and promote the mission and identity of the School of Business and Management on campus and around the world.



### **Chief Academic Officer for the Patty Arvielo School of Business and Management**

- Provide strategic oversight of the School's academic programs and personnel in its undergraduate and graduate level education.
- Work with University leadership to continually develop and strengthen academic programming that is academically rigorous, practically relevant, appropriately innovative, and affordable, and accessible to future business and non-profit leaders.
- Advance innovation in academic programming through creative partnerships and continuous approaches to quality improvement.
- Ensure a top-notch faculty by providing leadership, supervision, mentoring, and coaching to faculty.
- Promote the integration of faith, learning, and living among faculty and students.
- Oversee accreditations, re-accreditations, program reviews, and ongoing educational assessment within the School.
- Model effective teaching and servant leadership by teaching 6-12 units a year in courses fitting the Dean's subject matter expertise.



## Chief Administrative Officer for the Patty Arvielo School of Business and Management

- In collaboration with the President, Provost, and faculty, develop a strategic plan for the School that identifies key priorities and commitments for the launch of the School.
- Serve on the Academic Leadership Council, working collaboratively with the deans of the other schools and colleges on academic strategy, academic culture, program development, joint teaching opportunities, and budget efficiencies toward the betterment of the University as a whole.
- Lead the School with an eye toward fiscal health, including achieving revenue targets, developing external funding from private donors and foundations, and effectively stewarding budget resources.
- Ensure the School of Business and Management and academic program marketing align with the mission and ethos of Vanguard University.
- Supervise directly staff and resident faculty within the School, and indirectly supervise part-time and adjunct faculty through Chairs and Program Directors.
- Recruit, develop, and supervise administration and staff within the School.



## Qualifications and Requirements

- Vibrant belief in Jesus Christ with ample evidence of personal discipleship.
- Impeccable personal and professional integrity, with the willingness and ability to earn respect and trust.
- Bachelor's degree required; Master of Business Administration (MBA) or equivalent advanced degree preferred.
- Effective business experience or significant executive experience with proven ability to cast vision, relate effectively with others, and build teams.
- Ability and devotion to embrace, uphold and preserve Vanguard's Assemblies of God theological distinctives, including the Pentecostal heritage of Spirit-empowered life and thought.
- Demonstrated commitment as a team player to support and collaborate with senior leadership and faculty colleagues.
- Able to winsomely articulate the School's vision and mission, as well as program needs that would provide rationale and impetus for institutional and external funding and partnerships.
- Excellent strategic and operational planning/budgeting skills.
- A commitment to spiritual and organizational health that is expressed in organizational effectiveness, stewardship of resources, collegiality, and personal well-being.
- Demonstrated practice of servant, transformational leadership that connects with the shared needs, values, and aspirations of others and brings out the best wisdom and gifts of all participants in a highly collaborative and productive community.
- Excellent communication and interpersonal skills that will result in effective collaboration with faculty and key campus stakeholders for strategic thinking, team building, and managing differences.
- Healthy self-awareness and high levels of emotional intelligence.
- Demonstrated commitment to practice righteousness and justice in dealing with one another, to help those in need, and to seek reconciliation when personal differences arise.
- Regular participation in worship and service within a local church community.





# Applications and Nominations

Although applications will be accepted until the time that the Founding Dean is appointed, candidates should submit application materials consisting of a curriculum vitae or resume and a letter of interest addressed to the Patty Arvielo School of Business and Management Search Advisory Committee by **November 27, 2023**, for most favorable consideration. Applications, nominations, and expressions of interest should be submitted to [VanguardDeanBus@carterbaldwin.com](mailto:VanguardDeanBus@carterbaldwin.com). Confidential inquiries and questions concerning this search may be directed to:



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*The Dean's annual compensation is consistent with the current salary range between \$135,000 and \$175,000 and includes participation in a very competitive and generous benefits package. Posted salary range reflects anticipated hiring scale for this position. This is a full-time FLSA exempt position.*

